



## Emerging Markets Discovery Equity Strategy

**Total Strategy Assets:**<sup>1</sup> \$11.0 billion

Figures shown in U.S. Dollars

### INVESTMENT APPROACH

- ESG integrated approach that seeks to invest in “forgotten” companies that are under-owned by mainstream investors and that we expect to experience fundamental improvement.
- We believe this approach provides asymmetric risk/reward that may provide us a downside anchor with the potential to compound on the upside.
- In our search for unloved Emerging Markets companies, which we think have strong turnaround potential and offer strong downside risk management, we consider environmental, social, and governance (ESG) factors as important components in making fully informed investment decisions.
- Risk management is an integral part of the portfolio construction process.

### PORTFOLIO CONSTRUCTION

- Typically 50-80 stock portfolio
- Individual position typically 0.5% to 5%, position sized by prospective risks
- Country ranges +/-10% absolute deviation from the benchmark
- Sector ranges +/-15% absolute deviation from the benchmark
- Reserves are normally less than 5%, max 10%

### BENCHMARK

- MSCI Emerging Markets Index Net

### PORTFOLIO MANAGEMENT

#### Ernest Yeung, CFA®, IMC

- 23 years of investment experience; 21 years with T. Rowe Price.
- M.A., University of Cambridge

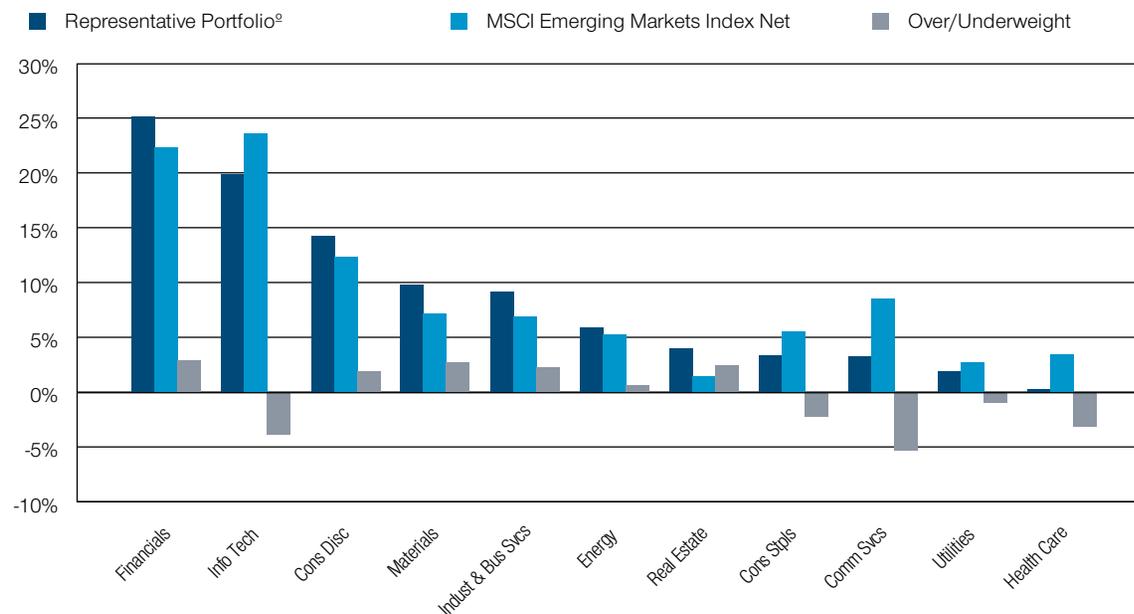
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<sup>1</sup> Includes a U.S.-registered mutual fund and a sub-fund of a Luxembourg domiciled SICAV.

## TOP 10 ISSUERS

	% of Representative Portfolio <sup>2</sup>
Samsung Electronics	6.5%
Hon Hai Precision Industry	3.0
MediaTek	2.8
Alibaba Group Holding	2.7
SK Hynix	2.6
ICICI Bank	2.4
Reliance Industries	2.3
Bank Rakyat Indonesia (Persero)	2.2
Grupo Mexico	2.1
ASE Technology Holding	2.1
<b>Total</b>	<b>28.7%</b>

## SECTOR DIVERSIFICATION



## PORTFOLIO CHARACTERISTICS

	Representative Portfolio <sup>2</sup>	MSCI Emerging Markets Index Net
Projected Earnings Growth Rate (3 - 5 Years)* <sup>o</sup> †	10.1%	11.7%
Price to Earnings (Current Fiscal Year)* <sup>o</sup> †	13.6X	16.9X
Return on Equity (Current Fiscal Year) <sup>o</sup> †	11.5%	14.3%
Price to Book (trailing) <sup>o</sup>	1.8X	2.5X
Investment Weighted Median Market Cap (mm)	\$22,057	\$32,076
Investment Weighted Average Market Cap (mm)	\$61,839	\$126,782
Number of Issuers	70	1,312
Top 20 Issuers as % of Total	47.3%	31.5%
Portfolio Turnover ††	29.4%	-
Active Share	81.7%	-

<sup>o</sup>Statistics are based on investment-weighted median.

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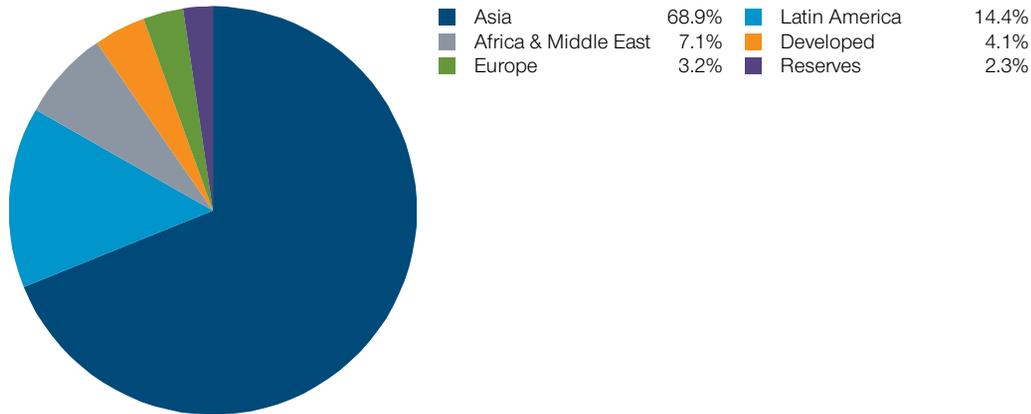
†These statistics are based on the Composite's underlying holdings and are not a projection of future portfolio performance. Actual results may vary.

<sup>2</sup>Please see Additional Disclosures section for further information.

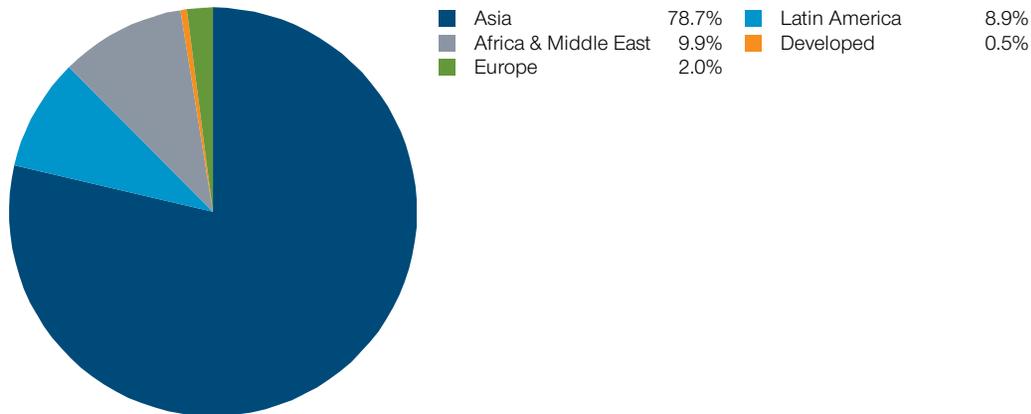
††Portfolio Turnover represents 1 year period ending 12/31/2023.

**GEOGRAPHICAL DIVERSIFICATION**

**Representative Portfolio<sup>9</sup>**

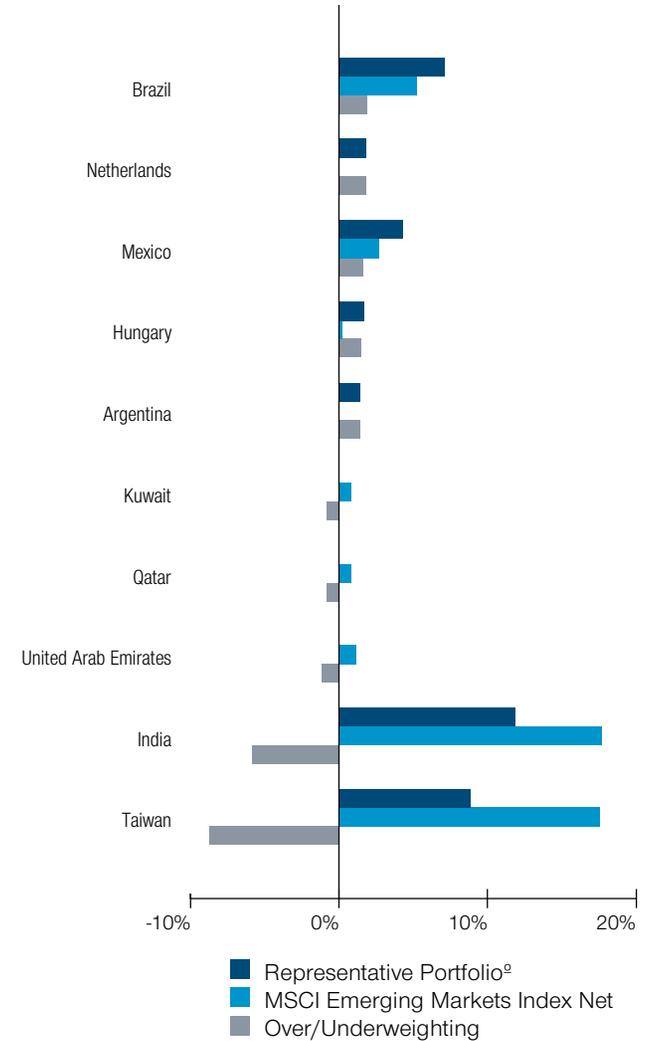


**MSCI Emerging Markets Index Net**



<sup>9</sup>Please see Additional Disclosures section for further information.

**TOP AND BOTTOM FIVE OVER/UNDERWEIGHTS**



**PERFORMANCE**

	Three Months	One Year	Annualized		
			Three Years	Five Years	Since Inception 30 Sep 2015
Emerging Markets Discovery Equity Composite (Gross)	3.21%	11.09%	-1.10%	3.91%	8.02%
Emerging Markets Discovery Equity Composite (Net)	3.04	10.32	-1.79	3.19	7.27
MSCI Emerging Markets Index Net	2.37	8.15	-5.05	2.22	5.77
Value Added (Gross)	0.84	2.94	3.95	1.69	2.25
Value Added (Net)	0.67	2.17	3.26	0.97	1.50

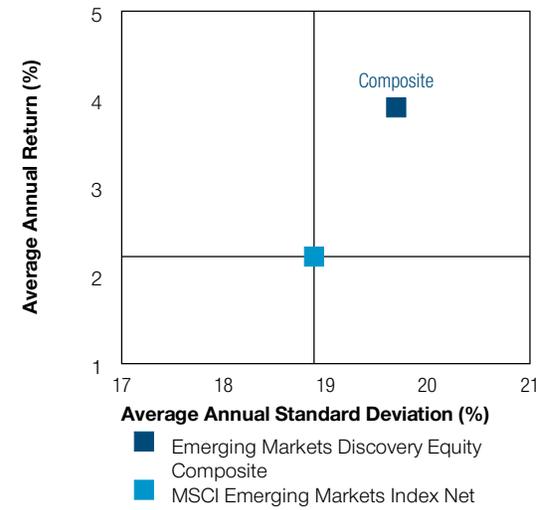
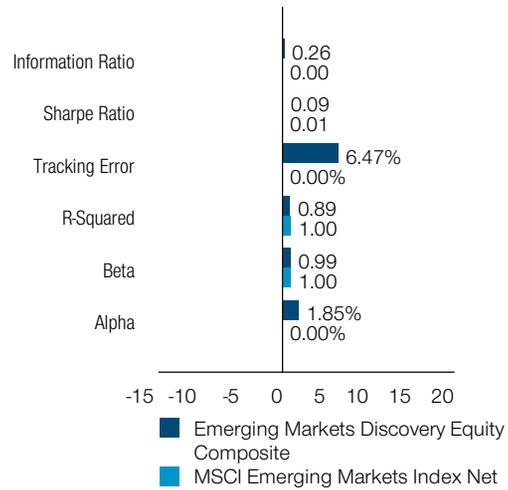
**Past performance is not a reliable indicator of future performance.**

Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the highest applicable management fee that would be charged based on the fee schedule contained within this material, without the benefit of breakpoints. Gross and net performance returns reflect the reinvestment of dividends and are net of all non-reclaimable withholding taxes on dividends, interest income, and capital gains.

See GIPS® Composite Report located in this material for additional information.

**RISK/RETURN CHARACTERISTICS**

Five Years ended 31 March 2024



**Past performance is not a reliable indicator of future performance.** Statistics based on monthly gross returns. Returns would have been lower as the result of the deduction of applicable fees.

**FEE SCHEDULE****Emerging Markets Discovery Equity Composite**

The Emerging Markets Discovery Equity Composite seeks long-term capital appreciation primarily through investment in emerging markets with attractive valuation levels relative to market/sector averages. (Created October 2015. Incepted September 30, 2015.)

First \$50 million	70 basis points
Next \$50 million	67.5 basis points
Above \$100 million	67.5 basis points on all assets *
Above \$200 million	60 basis points on all assets *
Minimum separate account size	\$50 million

\* A transitional credit is applied to the fee schedule as assets approach or fall below the break point.

## GIPS® Composite Report

## Emerging Markets Discovery Equity Composite

Period Ended December 31, 2023

Figures Shown in U.S. dollar

	<u>2015</u> <sup>2</sup>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Gross Annual Returns (%)	2.86	13.07	35.52	-8.92	17.71	8.49	5.80	-14.52	12.56
Net Annual Returns (%) <sup>1</sup>	2.33	10.77	32.81	-10.80	15.32	6.27	3.64	-16.30	10.27
MSCI Emerging Markets Index Net (%) <sup>3</sup>	0.66	11.19	37.28	-14.57	18.42	18.31	-2.54	-20.09	9.83
MSCI Emerging Markets Value Index Net (%) <sup>3</sup>	-1.45	14.90	28.07	-10.72	11.94	5.48	4.00	-15.83	14.21
MSCI Emerging Markets Index (%) <sup>3</sup>	0.73	11.60	37.75	-14.24	18.88	18.69	-2.22	-19.74	10.27
MSCI Emerging Markets Value Index (%) <sup>3</sup>	-1.36	15.48	28.67	-10.26	12.52	5.97	4.50	-15.31	14.87
Composite 3-Yr St. Dev.	N/A	N/A	N/A	14.35	14.00	21.75	21.03	22.12	16.21
MSCI Emerging Markets Index Net 3-Yr St. Dev.	N/A	N/A	N/A	14.60	14.17	19.60	18.33	20.26	17.14
MSCI Emerging Markets Value Index Net 3-Yr St. Dev.	N/A	N/A	N/A	15.07	13.70	20.41	19.06	20.37	15.73
MSCI Emerging Markets Index 3-Yr St. Dev.	N/A	N/A	N/A	14.62	14.17	19.62	18.35	20.26	17.14
MSCI Emerging Markets Value Index 3-Yr St. Dev.	N/A	N/A	N/A	15.10	13.71	20.44	19.08	20.38	15.73
Composite Dispersion	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0.12
Comp. Assets (Millions)	14.1	19.3	45.6	56.7	278.1	2,848.9	8,799.5	9,215.4	10,434.7
# of Accts. in Comp.	1	1	1	2	2	5	6	6	7
Total Firm Assets (Billions)	772.4	817.2	1,000.2	972.7	1,218.2	1,482.5	1,653.6	1,237.4	1,403.8 <sup>4</sup>

<sup>1</sup>The fee rate used to calculate net returns is 2.07%. This represents the maximum fee rate applicable to all composite members. **Past performance is not a reliable indicator of future performance.**

<sup>2</sup>September 30, 2015 through December 31, 2015.

<sup>3</sup>Effective July 1, 2018, the benchmark for the composite changed from gross to net of withholding taxes. The change was made because the firm viewed the new benchmark to be more consistent with the tax impacts of the portfolios in the composite. Historical benchmark representations have been restated. Effective September 30, 2015, the secondary benchmark was added. Primary benchmark is MSCI Emerging Markets Index Net and secondary benchmark is MSCI Emerging Markets Value Index Net.

<sup>4</sup>Preliminary - subject to adjustment.

T. Rowe Price (TRP) claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. TRP has been independently verified for the 27-year period ended June 30, 2023 by KPMG LLP. The verification report is available upon request. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm wide basis. Verification does not ensure the accuracy of any specific composite presentation. TRP is a U.S. investment management firm with various investment advisers registered with the U.S. Securities and Exchange Commission, the U.K. Financial Conduct Authority, and other regulatory bodies in various countries and holds itself out as such to potential clients for GIPS purposes. TRP further defines itself under GIPS as a discretionary investment manager providing services primarily to institutional clients with regard to various mandates, which include U.S., international, and global strategies but excluding the services of the Private Asset Management group. As of October 1, 2022, there is no minimum asset level for portfolio inclusion into the composite. Prior to October 2022, the minimum asset level for equity portfolios to be included in composites was \$5 million. The minimum asset level for fixed income and asset allocation portfolios to be included in composites was \$10 million. Valuations are computed and performance reported in U.S. dollars.

Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the maximum fee rate applicable to all composite members as shown above. Gross and net performance returns reflect the reinvestment of dividends and are net of nonreclaimable withholding taxes on dividends, interest income, and capital gains. Effective June 30, 2013, portfolio valuation and assets under management are calculated based on the closing price of the security in its respective market. Previously portfolios holding international securities may have been adjusted for after-market events. Gross performance returns are used to calculate presented risk measures. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Dispersion is measured by the standard deviation across asset-weighted portfolio returns represented within a composite for the full year. Dispersion is not calculated for the composites in which there are five or fewer portfolios.

Some portfolios may trade futures, options, and other potentially high-risk derivatives that may create leverage and generally represent in aggregate less than 10% of a portfolio.

Benchmarks are taken from published sources and may have different calculation methodologies, pricing times, and foreign exchange sources from the composite.

Composite policy requires the temporary removal of any portfolio incurring a client initiated significant cash inflow or outflow greater than or equal to 15% of portfolio assets. The temporary removal of such an account occurs at the beginning of the measurement period in which the significant cash flow occurs and the account re-enters the composite on the last day of the current month after the cash flow. Additional information regarding the treatment of significant cash flows is available upon request.

The firm's list of composite descriptions, a list of limited distribution pooled fund descriptions, and a list of broad distribution pooled funds are available upon request. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

## ADDITIONAL DISCLOSURES

Portfolio Construction: There is no guarantee that the investment will remain within the anticipated ranges of exposure.

Active Share is a holdings based measure of active management representing the percentage of a portfolio's holdings that differ from those in its benchmark. Compared to tracking error, which measures the standard deviation of the difference in a manager's returns versus the Benchmark returns, Active Share allows investors to get a clearer understanding of what a manager is doing to drive performance, rather than drawing conclusions from observed returns. The greater the difference between the asset composition of a product and its benchmark, the greater the active share is.

Unless indicated otherwise the source of all data is T. Rowe Price.

The specific securities identified and described do not represent all of the securities purchased, sold or recommended for the portfolio, and no assumptions should be made that the securities identified and discussed were or will be profitable.

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Unless otherwise noted, index returns are shown with gross dividends reinvested.

T. Rowe Price uses the current MSCI/S&P Global Industry Classification Standard (GICS) for sector and industry reporting.

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Diversification exhibits may not add to 100% due to exclusion or inclusion of cash.

The representative portfolio is an account in the composite we believe most closely reflects current portfolio management style for the strategy. Performance is not a consideration in the selection of the representative portfolio. The characteristics of the representative portfolio shown may differ from those of other accounts in the strategy. Please see the GIPS® Composite Report for additional information on the composite.

Certain numbers in this report may not equal stated totals due to rounding. Unless otherwise stated, data is as of the report date.

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## Risks

The following risks are materially relevant to the portfolio.

**Country (China)** - Chinese investments may be subject to higher levels of risks such as liquidity, currency, regulatory and legal risks due to the structure of the local market. **Country (Russia and Ukraine)** - Russian and Ukrainian investments may be subject to higher risks associated with custody and counterparties, liquidity, market disruptions, as well as strong or sudden political risks. **Currency** - Currency exchange rate movements could reduce investment gains or increase investment losses. **Emerging markets** - Emerging markets are less established than developed markets and therefore involve higher risks. **Small and mid-cap** - Small and mid-size company stock prices can be more volatile than stock prices of larger companies. **Stock Connect** - Stock Connect is subject to higher regulatory, custody, and default risks as well as liquidity risk and quota limitations. **Style** - Style risk may impact performance as different investment styles go in and out of favor depending on market conditions and investor sentiment.

## General Portfolio Risks

**Equity** - Equities can lose value rapidly for a variety of reasons and can remain at low prices indefinitely. **ESG and sustainability** - ESG and Sustainability risk may result in a material negative impact on the value of an investment and performance of the portfolio. **Geographic concentration** - Geographic concentration risk may result in performance being more strongly affected by any social, political, economic, environmental or market conditions affecting those countries or regions in which the portfolio's assets are concentrated. **Investment portfolio** - Investing in portfolios involves certain risks an investor would not face if investing in markets directly. **Management** - Management risk may result in potential conflicts of interest relating to the obligations of the investment manager. **Market** - Market risk may subject the portfolio to experience losses caused by unexpected changes in a wide variety of factors. **Operational** - Operational risk may cause losses as a result of incidents caused by people, systems, and/or processes.

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