



STRATEGY HIGHLIGHTS

As of 30 June 2019

## US Large-Cap Equity Income Strategy

**Total Large-Cap Value Assets:** \$94.9 billion<sup>2</sup> | **Total Strategy Assets:**<sup>1</sup> \$32.3 billion<sup>2</sup>

Figures shown in U.S. Dollars

### INVESTMENT APPROACH

- Focus on relative value relationships.
- Employ fundamental research to identify companies with improving financial outlook.
- Integrate qualitative inputs to assess potential for improved investor perception.
- Verify relative valuation anomalies through quantitative analysis.
- Balance valuation analysis and qualitative assessment.

### PORTFOLIO CONSTRUCTION

- Bottom-up fundamental approach
- Typically 100-125 stock portfolio
- Individual positions will typically range from 0.50% to 3.00%-average position size of 0.75% to 1.50%
- Sector weights typically range from 0.5X to 2.0X, the primary value sectors of the S&P 500 Index
- Reserves will typically range from 1% to 5%
- Dividend yield is typically above average relative to the S&P 500 Index

### BENCHMARK

- Linked Performance Benchmark\*
- Russell 1000 Value Index

### PORTFOLIO MANAGEMENT

#### John Linehan, CFA®

- 30 years of investment experience; 21 years with T. Rowe Price.
- M.B.A., Stanford Graduate School of Business
- B.A., Amherst College

#### Heather McPherson

- 18 years of investment experience; 16 years with T. Rowe Price.
- M.B.A., Duke University, The Fuqua School of Business
- B.S., University of California, Davis

### PORTFOLIO SPECIALISTS

#### Caleb Fritz, CFA®

- 18 years of investment experience; 11 years with T. Rowe Price.
- M.A., University of South Florida
- B.A., University of South Florida

Portfolio Specialists do not assume management responsibilities.

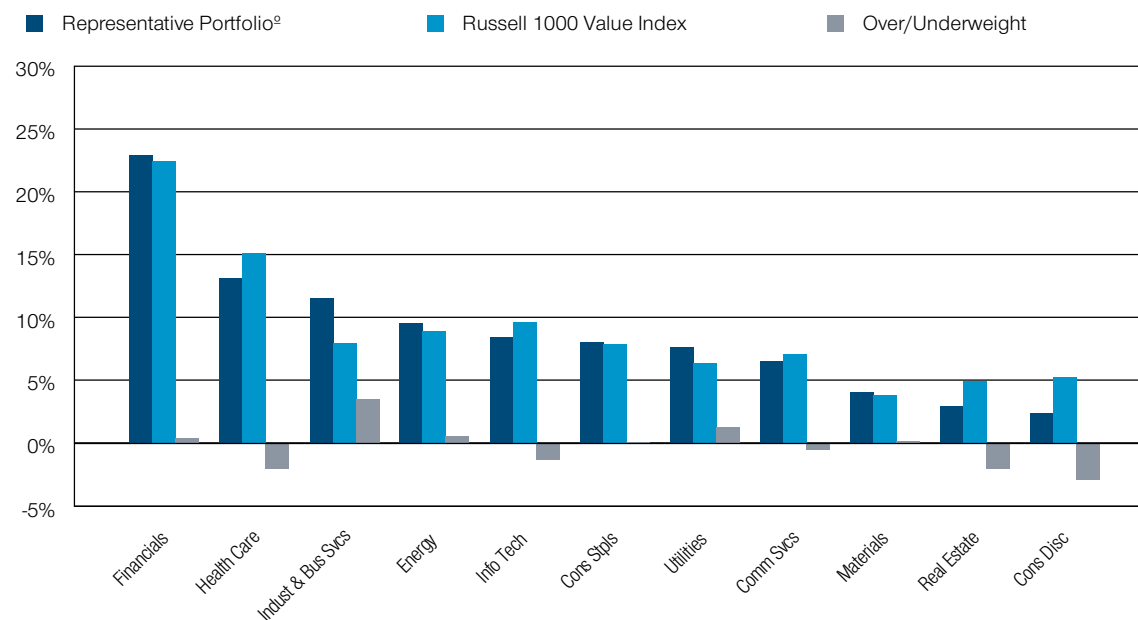
<sup>1</sup> Includes a U.S.-registered mutual fund, a variable annuity portfolio, a common trust fund, separate accounts, subadvised portfolios, and a college savings portfolio.

<sup>2</sup> Assets reported are as of 31 March 2019.

## TOP 10 ISSUERS

	% of Representative Portfolio <sup>2</sup>
Wells Fargo	3.4%
JPMorgan Chase	3.1
Qualcomm	2.3
Southern Company	2.3
Total	2.1
ExxonMobil	2.1
Microsoft	2.1
Pfizer	2.0
Johnson & Johnson	2.0
Verizon Communications	2.0
<b>Total</b>	<b>23.4%</b>

## SECTOR DIVERSIFICATION



## PORTFOLIO CHARACTERISTICS

	Representative Portfolio <sup>2</sup>	Russell 1000 Value Index
Projected Earnings Growth Rate (IBES) <sup>2</sup> †	8.0%	8.4%
Price to Earnings (12 Months Forward) (IBES) <sup>2</sup> †	14.8X	16.0X
Return on Equity (Last 12 Months excl. charges) <sup>2</sup>	13.8%	13.5%
Price to Book <sup>2</sup>	2.2X	2.4X
Investment Weighted Median Market Cap (mm)	\$61,973	\$67,440
Investment Weighted Average Market Cap (mm)	\$123,839	\$129,645
Number of Holdings	120	711
Top 20 Holdings as % of Total	40.3%	34.6%
Portfolio Turnover ††	16.2%	-
Active Share	63.5%	-

<sup>2</sup>Investment Weighted Median.

†Based on the Representative Portfolio's underlying holdings and is not a projection of future portfolio performance.

<sup>2</sup>Please see Additional Disclosures section for further information.

††Portfolio Turnover represents 1 year period ending 12/31/18.

**PERFORMANCE**

	Three Months	Year-to-Date	One Year	Annualized			
				Three Years	Five Years	Ten Years	Fifteen Years
US Large-Cap Equity Income Composite (Gross)	4.46%	16.14%	6.13%	11.60%	7.27%	12.93%	8.07%
US Large-Cap Equity Income Composite (Net)	4.34	15.87	5.62	11.08	6.77	12.40	7.56
Linked Performance Benchmark*	3.84	16.24	8.46	12.98	10.01	14.34	8.52
Value Added (Gross)	0.62	-0.10	-2.33	-1.38	-2.74	-1.41	-0.45
Value Added (Net)	0.50	-0.37	-2.84	-1.90	-3.24	-1.94	-0.96
Russell 1000 Value Index	3.84	16.24	8.46	10.19	7.46	13.19	7.84
Value Added (Gross)	0.62	-0.10	-2.33	1.41	-0.19	-0.26	0.23
Value Added (Net)	0.50	-0.37	-2.84	0.89	-0.69	-0.79	-0.28

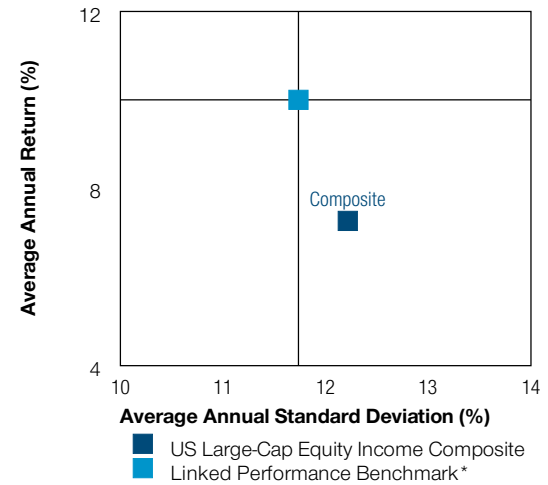
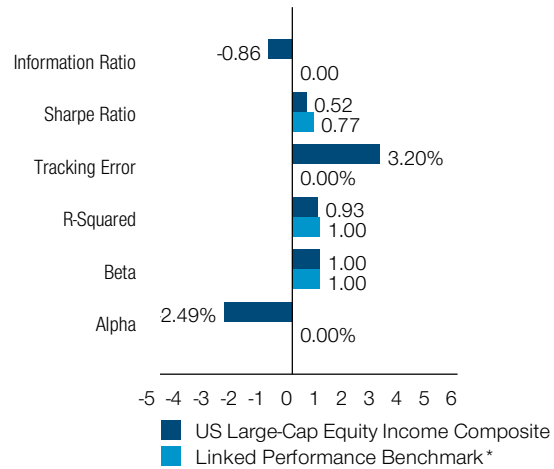
**Past performance is not a reliable indicator of future performance.**

Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the highest applicable management fee that would be charged based on the fee schedule contained within this material, without the benefit of breakpoints. Gross and net performance returns reflect the reinvestment of dividends and are net of all non-reclaimable withholding taxes on dividends, interest income, and capital gains.

Supplemental information. Please see the GIPS® Disclosure page for additional information on the composite. Monthly Composite performance is available upon request.

**RISK/RETURN CHARACTERISTICS**

Five Years ended 30 June 2019



**Past performance is not a reliable indicator of future performance.** Statistics based on monthly gross returns. Returns would have been lower as the result of the deduction of applicable fees.  
 \*Effective March 1, 2018, the primary benchmark for the Composite changed to Russell 1000 Value Index. Prior to this change, the benchmark was the S&P 500 Index. Historical benchmark representations have not been restated.

**FEE SCHEDULE****US Large-Cap Equity Income Composite**

The US Large-Cap Equity Income Composite seeks substantial dividend income, primarily through investment in dividend-paying common stocks of established companies. The strategy emphasizes companies that appear to be temporarily undervalued by various measures. Capital appreciation is a secondary objective for this strategy. (Created June 2006)  
SUB

First \$50 million	47.5 basis points
Next \$50 million	42.5 basis points
Above \$100 million	37.5 basis points on all assets *
Above \$200 million	32.5 basis points on all assets *

\* A transitional credit is applied to the fee schedule as assets approach or fall below the break point.

## GIPS® Disclosure

## US Large-Cap Equity Income Composite

Period Ended June 30, 2019

Figures Shown in U.S. dollar

	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	YTD 2019
Gross Annual Returns (%)	26.49	15.96	-0.04	18.06	30.72	8.23	-6.06	20.02	16.99	-8.76	16.14
Net Annual Returns (%) <sup>1</sup>	25.90	15.42	-0.51	17.51	30.11	7.72	-6.51	19.46	16.44	-9.20	15.87
Benchmark (%) <sup>2</sup>	26.46	15.06	2.11	16.00	32.39	13.69	1.38	11.96	21.83	-5.56	16.24
Russell 1000 Value Index (%) <sup>2</sup>	19.69	15.51	0.39	17.51	32.53	13.45	-3.83	17.34	13.66	-8.27	16.24
Composite 3-Yr St. Dev.	21.32	23.72	21.10	15.51	11.82	8.67	10.75	11.30	10.89	11.28	12.12
Benchmark 3-Yr St. Dev.	19.63	21.85	18.71	15.09	11.94	8.97	10.47	10.59	9.92	10.51	11.73
Russell 1000 Value Index 3-Yr St. Dev.	21.10	23.18	20.69	15.51	12.70	9.20	10.68	10.77	10.20	10.82	11.94
Composite Dispersion	0.23	0.09	0.07	0.11	0.21	0.09	0.04	0.13	0.05	0.07	N/A
Comp. Assets (Millions)	26,546.3	30,927.2	32,677.5	39,107.2	45,633.1	45,957.2	34,685.1	34,587.2	35,533.1	29,266.6	32,417.7
# of Accts. in Comp.	19	17	20	21	21	21	18	17	17	17	17
Total Firm Assets (Billions)	395.2	485.0	493.1	579.8	696.3	749.6	772.4	817.2	1,000.2	972.7	1,136.4 <sup>3</sup>

<sup>1</sup>Reflects deduction of highest applicable fee schedule without benefit of breakpoints. Investment return and principal value will vary. Past performance is not a reliable indicator of future performance. Monthly composite performance is available upon request. **See below for further information related to net of fee calculations.**

<sup>2</sup>Effective March 1, 2018, the benchmark for the composite changed to Russell 1000 Value Index. Prior to this change, the primary benchmark for the composite was the S&P 500 Index and secondary benchmark was Russell 1000 Value Index. The changes were made because the firm viewed the new benchmark to be a better representation of the investment strategy of the composite. Historical benchmark representations have not been restated.

<sup>3</sup>Preliminary - subject to adjustment.

T. Rowe Price (TRP) has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS®). TRP has been independently verified for the 22-year period ended June 30, 2018 by KPMG LLP. The verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation. TRP is a U.S. investment management firm with various investment advisers registered with the U.S. Securities and Exchange Commission, the U.K. Financial Conduct Authority, and other regulatory bodies in various countries and holds itself out as such to potential clients for GIPS purposes. TRP further defines itself under GIPS as a discretionary investment manager providing services primarily to institutional clients with regard to various mandates, which include U.S., international, and global strategies but excluding the services of the Private Asset Management group. The minimum asset level for equity portfolios to be included in composites is \$5 million and prior to January 2002 the minimum was \$1 million. The minimum asset level for fixed income and asset allocation portfolios to be included in composites is \$10 million; prior to October 2004 the minimum was \$5 million; and prior to January 2002 the minimum was \$1 million. Valuations are computed and performance reported in U.S. dollars.

Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the highest applicable management fee that would be charged based on the fee schedule contained within this material, without the benefit of breakpoints. Gross and net performance returns reflect the reinvestment of dividends and are net of nonreclaimable withholding taxes on dividends, interest income, and capital gains. Effective June 30, 2013, portfolio valuation and assets under management are calculated based on the closing price of the security in its respective market. Previously portfolios holding international securities may have been adjusted for after-market events. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Dispersion is measured by the standard deviation across asset-weighted portfolio returns represented within a composite for the full year. Dispersion is not calculated for the composites in which there are five or fewer portfolios.

Some portfolios may trade futures, options, and other potentially high-risk derivatives which generally represent less than 10% of a portfolio.

Benchmarks are taken from published sources and may have different calculation methodologies, pricing times, and foreign exchange sources from the composite.

Composite policy requires the temporary removal of any portfolio incurring a client initiated significant cash inflow or outflow greater than or equal to 10% of portfolio assets. The temporary removal of such an account occurs at the beginning of the measurement period in which the significant cash flow occurs and the account re-enters the composite on the last day of the current month after the cash flow. Additional information regarding the treatment of significant cash flows is available upon request.

The firm's list of composite descriptions and/or a presentation that adheres to the GIPS® standards are available upon request.

## ADDITIONAL DISCLOSURES

Portfolio Construction: There is no guarantee that the investment will remain within the anticipated ranges of exposure.

Active Share is a holdings based measure of active management representing the percentage of a portfolio's holdings that differ from those in its benchmark. Compared to tracking error, which measures the standard deviation of the difference in a manager's returns versus the Benchmark returns, Active Share allows investors to get a clearer understanding of what a manager is doing to drive performance, rather than drawing conclusions from observed returns. The greater the difference between the asset composition of a product and its benchmark, the greater the active share is.

Unless indicated otherwise the source of all data is T. Rowe Price.

The specific securities identified and described do not represent all of the securities purchased or sold for this Composite. This information is not intended to be a recommendation to take any particular investment action and is subject to change. No assumption should be made that the securities identified and discussed were or will be profitable.

Russell Investment Group is the source and owner of the trademarks, service marks and copyrights related to the Russell Indexes. Russell® is a trademark of Russell Investment Group.

**The index weights shown in sector diversification exhibits exclude the annual Russell rebalancing which occurred on June 28, 2019. If attribution is shown, the index weights include the annual Russell rebalancing**

Unless otherwise noted, returns are shown with gross dividends reinvested.

The information shown does not reflect any Exchange Traded Funds (ETFs) that may be held in the portfolio.

Source for Sector Diversification: T. Rowe Price uses the MSCI/S&P Global Industry Classification Standard (GICS) for sector and industry reporting. T. Rowe Price will adhere to all future updates to GICS for prospective reporting.

Diversification exhibits may not add to 100% due to exclusion or inclusion of cash.

The representative portfolio is an account in the composite we believe most closely reflects current portfolio management style for the strategy. Performance is not a consideration in the selection of the representative portfolio. The characteristics of the representative portfolio shown may differ from those of other accounts in the strategy. Please see the GIPS Disclosure page for additional information on the composite.

Certain numbers in this report may not equal stated totals due to rounding. Unless otherwise stated, data is as of the report date.

## Risks

The following risks are materially relevant to the portfolio.

### General Portfolio Risks

**Capital risk** - The value of your investment will vary and is not guaranteed. It will be affected by changes in the exchange rate between the base currency of the portfolio and the currency in which you subscribed, if different. **Equity risk** - In general, equities involve higher risks than bonds or money market instruments. **Geographic concentration risk** - To the extent that a portfolio invests a large portion of its assets in a particular geographic area, its performance will be more strongly affected by events within that area. **Hedging risk** - A portfolio's attempts to reduce or eliminate certain risks through hedging may not work as intended. **Investment portfolio risk** - Investing in portfolios involves certain risks an investor would not face if investing in markets directly. **Management risk** - The investment manager or its designees may at times find their obligations to a portfolio to be in conflict with their obligations to other investment portfolios they manage (although in such cases, all portfolios will be dealt with equitably). **Operational risk** - Operational failures could lead to disruptions of portfolio operations or financial losses.

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