



STRATEGY HIGHLIGHTS

As of 30 September 2019

## Global Real Estate Equity Strategy

**Total Global Real Estate Strategy Assets:**<sup>1</sup> \$1.0 billion<sup>2</sup>

Figures shown in U.S. Dollars

### INVESTMENT APPROACH

- Employ fundamental research with a bottom-up approach.
- Assess the capability, strategy, and management of the business.
- Evaluate the asset base potential.
- Understand the supply and demand dynamics by property and market.
- Analyze balance sheet strength and flexibility.
- Integrate a risk-adjusted perspective throughout our analysis.
- Establish whether we would want to own a business for the long term.
- Leverage the deep knowledge base at T. Rowe Price, including dedicated analysts in North America, Europe, and Asia.

### PORTFOLIO CONSTRUCTION

- Typically 40-80 securities
- Invest in highest conviction ideas
- Diversified by property type and geography, with at least 40% invested outside the U.S.
- Sector weights are the result of bottom-up security selection
- Country weightings +/- 10% of the benchmark
- Individual position sizes range from +/- 5% of the benchmark
- Continually monitor investments to ensure:
  - Execution and results are tracking our expectations
  - Strategy intact and investment thesis unfolding as expected

### BENCHMARK

- FTSE EPRA Nareit Developed Index

### PORTFOLIO MANAGEMENT

#### Nina Jones, CPA<sup>®</sup>

- 11 years of investment experience; 11 years with T. Rowe Price.
- M.B.A., Columbia Business School
- B.S., University of Maryland

### PORTFOLIO SPECIALISTS

#### Caleb Fritz, CFA<sup>®</sup>

- 19 years of investment experience; 12 years with T. Rowe Price.
- M.A., University of South Florida
- B.A., University of South Florida

#### Michele Ward, CFA<sup>®</sup>

- 36 years of investment experience; 5 years with T. Rowe Price.
- M.B.A., Yale School of Management
- B.A., Yale University

Portfolio Specialists do not assume management responsibilities.

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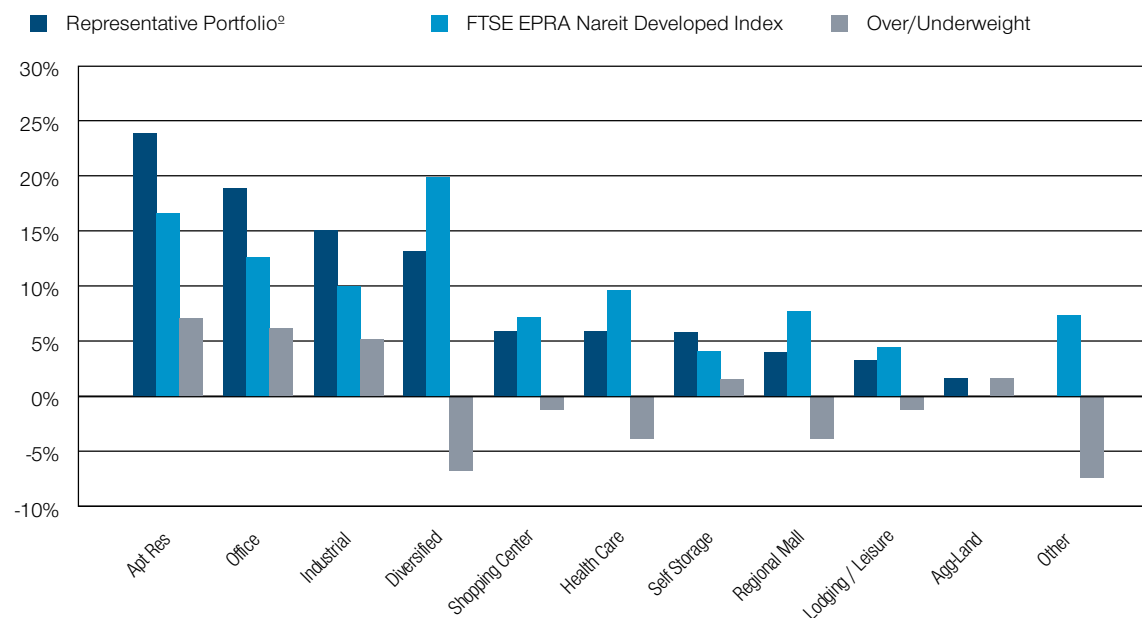
<sup>1</sup> Includes a U.S.-registered mutual fund, a sub-fund of a Luxembourg domiciled SICAV and the Global Real estate portion of the Real Assets Fund and Trust.

<sup>2</sup> Assets reported are as of 30 June 2019.

## TOP 10 ISSUERS

|                            | % of Representative Portfolio <sup>2</sup> |
|----------------------------|--|
| Prologis                   | 5.8%                                       |
| AvalonBay Communities      | 4.4  |
| Equity Residential         | 4.0  |
| Essex Property Trust       | 3.2  |
| Public Storage             | 2.9  |
| Sun Hung Kai Properties    | 2.8  |
| Nippon Accommodations Fund | 2.3  |
| SL Green Realty            | 2.3  |
| Mitsubishi Estate          | 2.3  |
| PSP Swiss Property         | 2.2  |
| <b>Total</b>               | <b>32.3%</b>                               |

## INDUSTRY DIVERSIFICATION



## PORTFOLIO CHARACTERISTICS

|  | Representative Portfolio <sup>2</sup> | FTSE EPRA Nareit Developed Index |
|--|---------------------------------------|----------------------------------|
| Projected Earnings Growth Rate (3 - 5 Years)* <sup>o</sup> † | 4.4%                                  | 4.4%                             |
| Price to Earnings (Current Fiscal Year)* <sup>o</sup>        | 39.1X                                 | 31.9X                            |
| Return on Equity (Current Fiscal Year) <sup>o</sup>          | 6.5%                                  | 6.6%                             |
| Price to Book <sup>o</sup>                                   | 1.9X                                  | 1.8X                             |
| Investment Weighted Median Market Cap (mm)                   | \$7,506                               | \$10,322                         |
| Investment Weighted Average Market Cap (mm)                  | \$15,516                              | \$15,637                         |
| Number of Issuers  | 65                                    | 336                              |
| Top 20 Issuers as % of Total                                 | 51.7%                                 | 33.2%                            |
| Portfolio Turnover ††  | 16.4%                                 | -                                |

<sup>o</sup>Investment Weighted Median.

\*I/B/E/S © 2019 Refinitiv. All rights reserved

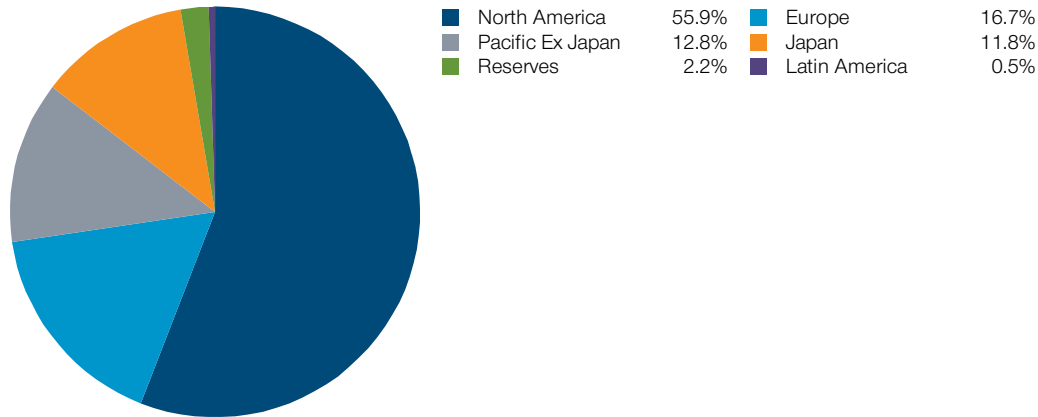
†Based on the Representative Portfolio's underlying holdings and is not a projection of future portfolio performance.

<sup>2</sup>Please see Additional Disclosures section for further information.

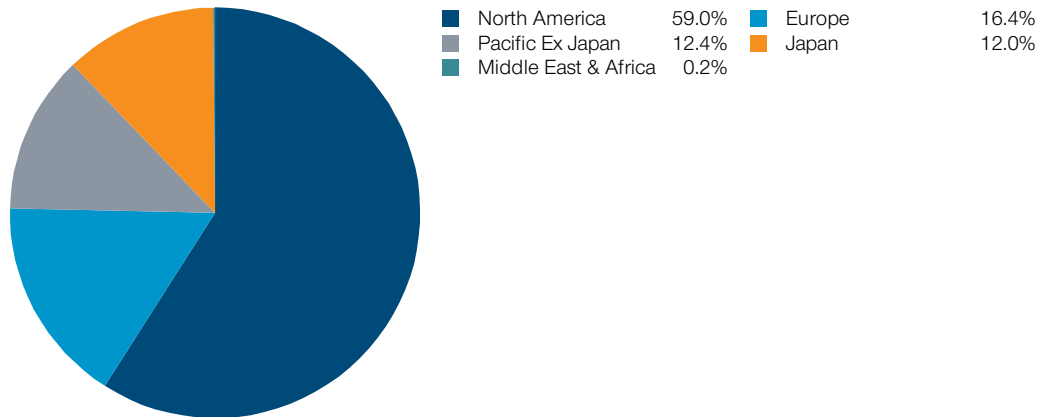
††Portfolio Turnover represents 1 year period ending 12/31/18.

**GEOGRAPHICAL DIVERSIFICATION**

**Representative Portfolio<sup>9</sup>**

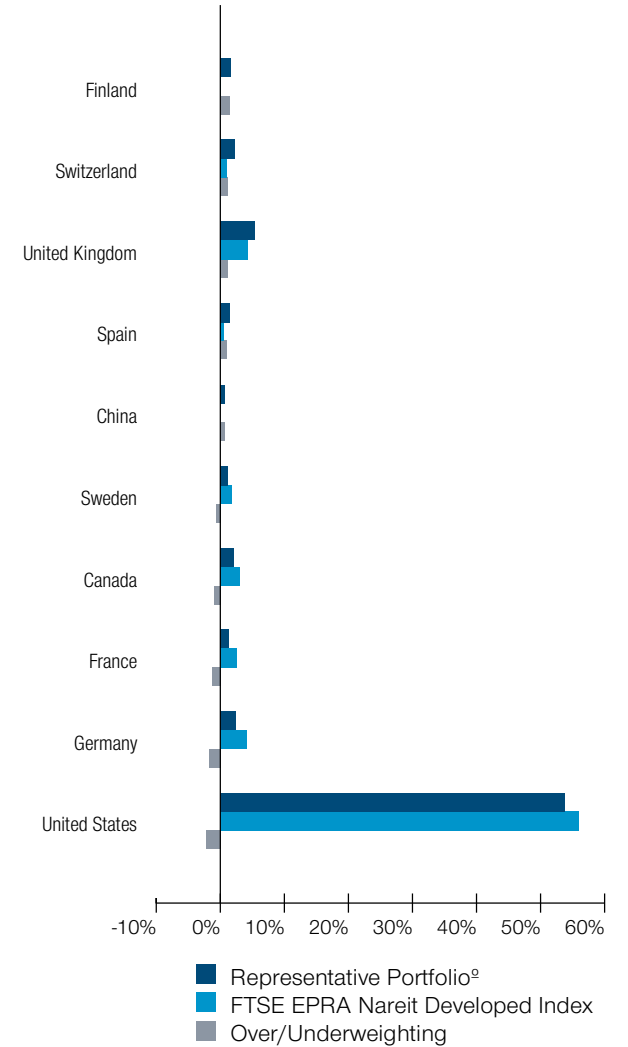


**FTSE EPRA Nareit Developed Index**



<sup>9</sup>Please see Additional Disclosures section for further information.

**TOP AND BOTTOM FIVE OVER/UNDERWEIGHTS**



**PERFORMANCE**

|   | Three Months | Year-to-Date | One Year | Annualized  |            |           |
|---|--------------|--------------|----------|-------------|------------|-----------|
|   |              |              |          | Three Years | Five Years | Ten Years |
| Global Real Estate Equity Composite (Gross) | 4.08%        | 20.07%       | 12.11%   | 5.03%       | 6.79%      | 9.62%     |
| Global Real Estate Equity Composite (Net)   | 3.92         | 19.54        | 11.45    | 4.41        | 6.16       | 8.97      |
| FTSE EPRA Nareit Developed Index            | 4.87         | 20.69        | 14.11    | 6.62        | 7.78       | 9.50      |
| Value Added (Gross)                         | -0.79        | -0.62        | -2.00    | -1.59       | -0.99      | 0.12      |
| Value Added (Net)                           | -0.95        | -1.15        | -2.66    | -2.21       | -1.62      | -0.53     |

**Past performance is not a reliable indicator of future performance.**

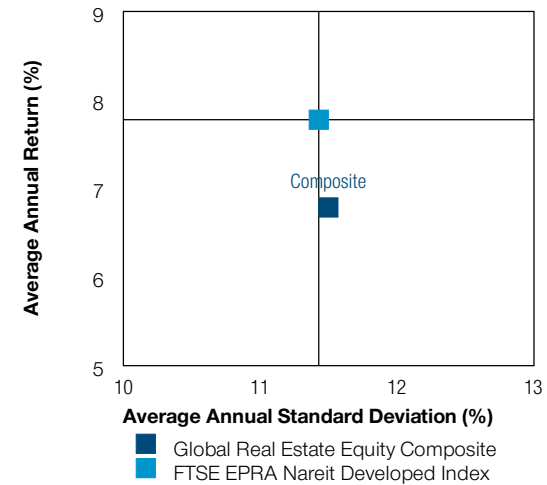
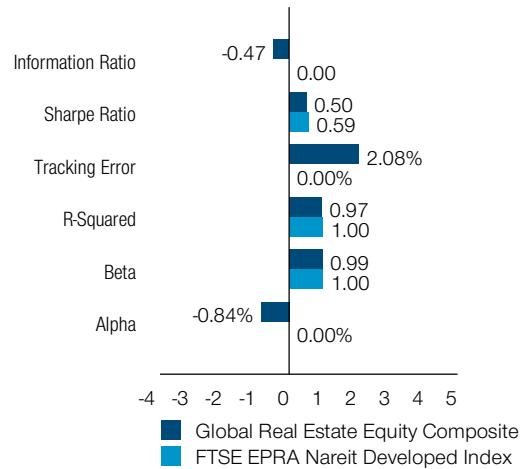
Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the highest applicable management fee that would be charged based on the fee schedule contained within this material, without the benefit of breakpoints. Gross and net performance returns reflect the reinvestment of dividends and are net of all non-reclaimable withholding taxes on dividends, interest income, and capital gains.

Supplemental information. Please see the GIPS® Disclosure page for additional information on the composite. Monthly Composite performance is available upon request.

Effective June 1, 2019, the benchmark for the composite changed from gross- to net- of withholding taxes. The change was made because the firm viewed the new benchmark to be more consistent with the tax impacts of the portfolios in the composite. Historical benchmark representations have been restated to show net of withholding taxes.

**RISK/RETURN CHARACTERISTICS**

Five Years ended 30 September 2019



**Past performance is not a reliable indicator of future performance.** Statistics based on monthly gross returns. Returns would have been lower as the result of the deduction of applicable fees.

**FEE SCHEDULE****Global Real Estate Equity Composite**

The Global Real Estate Equity Composite seeks capital growth and current income by investing in global companies engaged in the real estate industry. (Created October 2008) SUB

|                     |                   |
|---------------------|-------------------|
| First \$50 million  | 60 basis points   |
| Next \$50 million   | 55 basis points   |
| Above \$100 million | 55 basis points * |
| Above \$200 million | 50 basis points * |

\* A transitional credit is applied to the fee schedule as assets approach or fall below the break point.

## GIPS® Disclosure

## Global Real Estate Equity Composite

Period Ended September 30, 2019

Figures Shown in U.S. dollar

|   | 2009  | 2010  | 2011  | 2012  | 2013    | 2014    | 2015    | 2016    | 2017    | 2018  | YTD<br>2019          |
|---|-------|-------|-------|-------|---------|---------|---------|---------|---------|-------|----------------------|
| Gross Annual Returns (%)                                  | 35.02 | 24.40 | -3.75 | 29.66 | 2.39    | 15.91   | 2.55    | 3.84    | 8.57    | -6.73 | 20.07                |
| Net Annual Returns (%) <sup>1</sup>                       | 34.23 | 23.67 | -4.32 | 28.90 | 1.78    | 15.22   | 1.94    | 3.22    | 7.93    | -7.29 | 19.54                |
| FTSE EPRA Nareit Developed Index (%) <sup>2</sup>         | 38.26 | 20.40 | -5.82 | 28.65 | 4.39    | 15.89   | 0.05    | 4.99    | 11.42   | -4.74 | 20.69                |
| FTSE EPRA Nareit Developed Index Net TRI (%) <sup>2</sup> | 37.13 | 19.63 | -6.46 | 27.73 | 3.67    | 15.02   | -0.79   | 4.06    | 10.36   | -5.63 | 19.82                |
| Composite 3-Yr St. Dev.                                   | N/A   | N/A   | 25.48 | 17.44 | 15.73   | 12.19   | 12.10   | 12.27   | 10.96   | 10.65 | 10.53                |
| FTSE EPRA Nareit Developed Index 3-Yr St. Dev.            | 31.00 | 32.00 | 26.07 | 18.13 | 16.43   | 12.48   | 12.27   | 12.22   | 10.91   | 10.85 | 10.58                |
| FTSE EPRA Nareit Developed Index Net TRI 3-Yr St. Dev.    | 30.96 | 31.97 | 26.04 | 18.14 | 16.44   | 12.49   | 12.28   | 12.21   | 10.90   | 10.82 | 10.56                |
| Composite Dispersion                                      | N/A   | N/A   | N/A   | N/A   | N/A     | N/A     | N/A     | N/A     | N/A     | N/A   | N/A                  |
| Comp. Assets (Millions)                                   | 17.7  | 356.4 | 532.2 | 780.8 | 1,055.3 | 1,284.7 | 1,532.1 | 1,190.7 | 1,201.2 | 965.9 | 1,024.9              |
| # of Accts. in Comp.                                      | 1     | 3     | 4     | 5     | 5       | 5       | 5       | 5       | 4       | 4     | 4                    |
| Total Firm Assets (Billions)                              | 395.2 | 485.0 | 493.1 | 579.8 | 696.3   | 749.6   | 772.4   | 817.2   | 1,000.2 | 972.7 | 1,136.5 <sup>3</sup> |

<sup>1</sup>Reflects deduction of highest applicable fee schedule without benefit of breakpoints. Investment return and principal value will vary. Past performance is not a reliable indicator of future performance. Monthly composite performance is available upon request. **See below for further information related to net of fee calculations.**

<sup>2</sup>Primary benchmark is FTSE EPRA/NAREIT Developed Real Estate Index and secondary benchmark is FTSE EPRA/NAREIT Developed Real Estate Index Net.

<sup>3</sup>Preliminary - subject to adjustment.

T. Rowe Price (TRP) has prepared and presented this report in compliance with the Global Investment Performance Standards (GIPS®). TRP has been independently verified for the 23-year period ended June 30, 2019 by KPMG LLP. The verification report is available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

TRP is a U.S. investment management firm with various investment advisers registered with the U.S. Securities and Exchange Commission, the U.K. Financial Conduct Authority, and other regulatory bodies in various countries and holds itself out as such to potential clients for GIPS purposes. TRP further defines itself under GIPS as a discretionary investment manager providing services primarily to institutional clients with regard to various mandates, which include U.S., international, and global strategies but excluding the services of the Private Asset Management group. The minimum asset level for equity portfolios to be included in composites is \$5 million and prior to January 2002 the minimum was \$1 million. The minimum asset level for fixed income and asset allocation portfolios to be included in composites is \$10 million; prior to October 2004 the minimum was \$5 million; and prior to January 2002 the minimum was \$1 million. Valuations are computed and performance reported in U.S. dollars.

Gross performance returns are presented before management and all other fees, where applicable, but after trading expenses. Net of fees performance reflects the deduction of the highest applicable management fee that would be charged based on the fee schedule contained within this material, without the benefit of breakpoints. Gross and net performance returns reflect the reinvestment of dividends and are net of nonreclaimable withholding taxes on dividends, interest income, and capital gains. Effective June 30, 2013, portfolio valuation and assets under management are calculated based on the closing price of the security in its respective market. Previously portfolios holding international securities may have been adjusted for after-market events. Policies for valuing portfolios, calculating performance, and preparing compliant presentations are available upon request. Dispersion is measured by the standard deviation across asset-weighted portfolio returns represented within a composite for the full year. Dispersion is not calculated for the composites in which there are five or fewer portfolios.

Some portfolios may trade futures, options, and other potentially high-risk derivatives which generally represent less than 10% of a portfolio.

Benchmarks are taken from published sources and may have different calculation methodologies, pricing times, and foreign exchange sources from the composite.

Composite policy requires the temporary removal of any portfolio incurring a client initiated significant cash inflow or outflow greater than or equal to 5% of portfolio assets. The temporary removal of such an account occurs at the beginning of the measurement period in which the significant cash flow occurs and the account re-enters the composite on the last day of the current month after the cash flow. Additional information regarding the treatment of significant cash flows is available upon request.

The firm's list of composite descriptions and/or a presentation that adheres to the GIPS® standards are available upon request.

A portfolio management change occurred effective April 1, 2015 and July 1, 2019. There were no changes to the investment program or strategy related to this composite.

## ADDITIONAL DISCLOSURES

Portfolio Construction: There is no guarantee that the investment will remain within the anticipated ranges of exposure.

Unless indicated otherwise the source of all data is T. Rowe Price.

The specific securities identified and described do not represent all of the securities purchased or sold for this Composite. This information is not intended to be a recommendation to take any particular investment action and is subject to change. No assumption should be made that the securities identified and discussed were or will be profitable.

Unless otherwise noted, index returns are shown with gross dividends reinvested.

The information shown does not reflect any Exchange Traded Funds (ETFs) that may be held in the portfolio.

Source: T. Rowe Price. T. Rowe Price uses a custom structure for sector and industry reporting for this product.

Diversification exhibits may not add to 100% due to exclusion or inclusion of cash.

The representative portfolio is an account in the composite we believe most closely reflects current portfolio management style for the strategy. Performance is not a consideration in the selection of the representative portfolio. The characteristics of the representative portfolio shown may differ from those of other accounts in the strategy. Please see the GIPS Disclosure page for additional information on the composite.

"Other" includes any categories not explicitly mentioned.

Certain numbers in this report may not equal stated totals due to rounding. Unless otherwise stated, data is as of the report date.

## Risks

The following risks are materially relevant to the portfolio.

**Country risk (China)** - All investments in China are subject to risks similar to those for other emerging markets investments. In addition, investments that are purchased or held in connection with a QFII licence or the Stock Connect program may be subject to additional risks.

**Country risk (Russia and Ukraine)** - In these countries, risks associated with custody, counterparties and market volatility are higher than in developed countries.

**Currency risk** - Changes in currency exchange rates could reduce investment gains or increase investment losses.

**Real estate investments risk** - Real estate and related investments can be hurt by any factor that makes an area or individual property less valuable.

**Sector concentration risk** - The performance of a portfolio that invests a large portion of its assets in a particular economic sector (or, for bond portfolios, a particular market segment), will be more strongly affected by events affecting that sector or segment of the fixed income market.

**Small and mid-cap risk** - Stocks of small and mid-size companies can be more volatile than stocks of larger companies.

### General Portfolio Risks

**Capital risk** - The value of your investment will vary and is not guaranteed. It will be affected by changes in the exchange rate between the base currency of the portfolio and the currency in which you subscribed, if different. **Equity risk** - In general, equities involve higher risks than bonds or money market instruments. **Geographic concentration risk** - To the extent that a portfolio invests a large portion of its assets in a particular geographic area, its performance will be more strongly affected by events within that area. **Hedging risk** - A portfolio's attempts to reduce or eliminate certain risks through hedging may not work as intended. **Investment portfolio risk** - Investing in portfolios involves certain risks an investor would not face if investing in markets directly. **Management risk** - The investment manager or its designees may at times find their obligations to a portfolio to be in conflict with their obligations to other investment portfolios they manage (although in such cases, all portfolios will be dealt with equitably).

**Operational risk** - Operational failures could lead to disruptions of portfolio operations or financial losses.



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