



# A Case for a Dedicated China Allocation Within EM

In China, change is the only constant.

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## KEY INSIGHTS

- The weight of China in indices such as the MSCI is small relative to its economy and equity markets. Most China equity indices are concentrated in mega-cap stocks.
- Research by ourselves and Mercer suggests that China provides many alpha opportunities. Low correlations with other markets make it a good portfolio diversifier.
- We believe that an increased China allocation in EM equity portfolios can enhance investment outcomes, taking advantage of attractive diversification benefits.

For China, change is the only constant. The pace of economic development that the country has experienced over the past few decades is unprecedented. This economic transformation has been matched in the stock market, where the universe has grown exponentially and new, disruptive businesses continue to appear.

Yet, despite now having the second-largest economy and the second-largest stock market, we believe China is a market that is often overlooked, or dismissed, by international investors. Short-term news flow may be overwhelming at times and may distract investors from the longer-term view. Below, we have set out some arguments as to why having a dedicated China allocation in an emerging market (EM) equity portfolio should be considered.

## 1. China Is Underrepresented in Global Indices

The weight of China in equity indices such as those provided by the MSCI is disproportionately small relative to the size of its economy and equity markets. Over the past decade, China has outgrown most major economies. As shown in Figure 1, China's share in global gross domestic product (GDP) has increased from 9% in 2010 to 19% in 2022, overtaking Japan as the second-largest economy in the world. While the global economic environment remains somewhat uncertain, we believe China will be a relative bright spot and continue to grow, albeit perhaps at lower rates than it historically has achieved. In contrast, China's weight in the MSCI All Country World Index remained low, below Japan and the UK and just above Canada. Given the importance of China to the global economy and stock markets, a top-up approach of China equity allocation is advocated to fairly reflect China's current status.



**Thomas Poullaouec**  
*Head of Multi-Asset Solutions, APAC*



**Robert Secker**  
*Portfolio Specialist*



**Nathan Wang**  
*Solutions Analyst,  
Multi-Asset Solutions, APAC*

## China's Economy Underrepresented in Global Equity Indices

(Fig. 1) The China investment opportunity



As of December 31, 2022.

\*FactSet; T. Rowe Price calculations using data from FactSet Research Systems Inc. All rights reserved.

"Disruptive tech" is defined as the information technology sector, the internet, and direct marketing. Retail industry within the consumer discretionary sector, and the media and entertainment industry group within the communication services sector.

Sources: Bloomberg Finance L.P., FactSet, Goldman Sachs Research and MSCI. Please see Additional Disclosures for information on this MSCI information.

The total size of China's equity markets is hard to ignore.

— Thomas Poullaouec  
Head of Multi-Asset  
Solutions, APAC

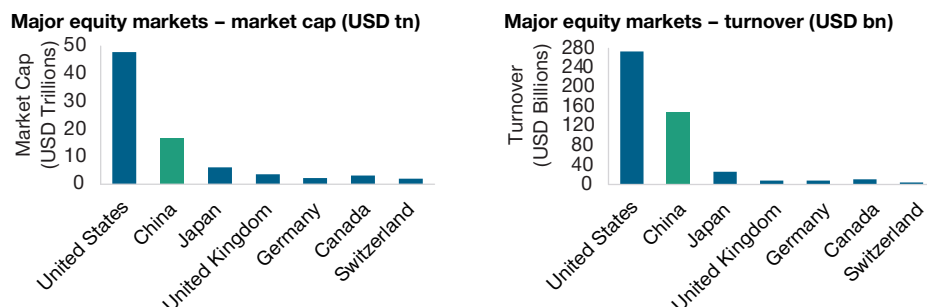
The total size of China's equity markets is hard to ignore. As we can see in Figure 2, it has won the silver medal among all global equity markets in terms of both market capitalization and trading volume. The growth in the investable universe has been allied to market access reforms that make investing in the entire China universe much easier than ever before. China has now grown to a large liquid universe that is dynamic in terms of composition as new, innovative, disruptive businesses emerge.

## 2. China Equity Is a Good Diversifier

While higher economic growth is often quoted as the primary reason for allocating to China equity markets, the direct link between GDP and stock market returns remains to be seen in China. We believe that the real attraction of Chinese equity stems from the enhancements it can make to an overall equity portfolio as a good diversifier.

## China Market Too Big to Ignore

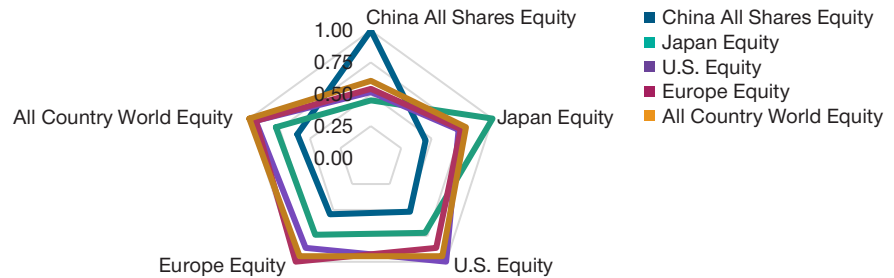
(Fig. 2) Major equity markets' market cap and turnover



Sources: Goldman Sachs, Morgan Stanley Research. Data as of June 30, 2022.

## China Has Been Less Correlated With Other Equity Markets

(Fig. 3) Monthly return correlations



As of September 30, 2022.

Source: T. Rowe Price calculations based on MSCI data (see Additional Disclosures). Monthly return correlations are from December 31, 2008, to September 30, 2022.

Chinese companies are typically underresearched relative to international peers.

— Robert Secker  
Portfolio Specialist

Figure 3 shows the monthly return correlations between major equity markets. The center of the chart represents zero correlation, and correlation increases from the center to the outside. Chinese equity, which is represented by the dark-blue line, showed lower correlations to other major equity markets. This could at least partially be attributed to China's closed market structure, corporate governance, and political backdrop. Besides, the dominating ownership of China equity markets by domestic market participants, who are relatively insulated from global factors, may also have a role to play. Lastly, the fact that China demonstrates its own business cycles adds to its diversification benefits.

### 3. Most China Equity Indices Concentrated in Mega-Cap Stocks

Looking under the hood, the market cap-weighted MSCI China Index shows a high concentration on the largest companies. Out of the 6,000+ companies in the China equity universe, the weight of the largest 77 companies counts for more than half of the MSCI China Index (see Figure 4). However, in a market as dynamic as China, the exciting alpha opportunities lie in the companies that can become the winners of tomorrow, which tend to exist outside of the mega-cap space

and, thus, are often overlooked by many international investors. We believe this reality creates inefficiencies that active fundamental managers can exploit and makes the case for a top-up allocation to China equity focusing on the underrepresented stocks. Selective investments in small- and mid-cap companies can broaden the exposure to various drivers of the Chinese economy.

### 4. China Provides an Abundance of Alpha Opportunities

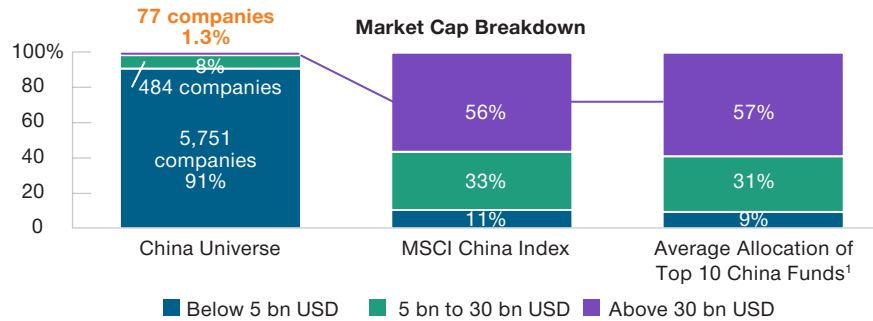
Chinese companies are typically underresearched relative to international peers. This is especially true when you look outside of the well-owned mega-cap stocks as well as the A-share market, which has a largely domestic, retail-driven investor base. Moreover, China's stock market, especially the A-share market, is driven by high retail participation. These two conditions create inefficiencies that skilled managers can potentially harvest.

### 5. Complementing Your Existing China Exposure

T. Rowe Price China Evolution Equity strategy takes a holistic approach to investing in China and looks for the best risk/reward proposition across the full spectrum of Greater China markets. The strategy excludes the top

## Popular China Indices Favor the Largest Companies

(Fig. 4) China Universe vs. the MSCI China Index and the Top 10 Funds



As of June 30, 2022.

<sup>1</sup> The Top 10 China funds refer to the funds in the Morningstar China Equity universe, measured by assets under management.

Numbers may not total due to rounding. Cash is excluded from the analysis.

The market cap breakdown of China Universe is based on stock count, while the market cap breakdown of the MSCI China Index and the average allocation of the top 10 China funds is based on dollar value of assets held.

Sources: MSCI, HKex, FactSet, Wind, and Morningstar (see Additional Disclosures). Financial data and analytics provider, FactSet. Copyright 2023 FactSet. All Rights Reserved.

100 companies by market capitalization in the China universe and provides exposure to the more dynamic and inefficient part of the market by investing in stocks that are typically overlooked by other investors. Based on data at the end of June 30, 2022, we estimated that the overlap between our T. Rowe Price China Evolution strategy and the MSCI EM Index was only 2.6%, while the overlap between MSCI China All Shares Index and the MSCI EM Index was 35.8%.<sup>2</sup> This reinforces the potential benefits of a differentiated active China strategy to be used in the top-up framework as opposed to an index-based approach.

## Summary and Conclusions

China as the world's second-largest stock market by market cap is significantly underrepresented in broad market indices. Investment consultant Mercer's frequently viewed research "Positioning your portfolio for the future of emerging markets" even took a step further to zoom in on China onshore markets. Research by ourselves and Mercer came to the same conclusion: that an increased China allocation in an EM equity portfolio may enhance investment outcomes by taking advantage of China's dominant economic position, attractive diversification benefits, and abundant alpha opportunities.

<sup>2</sup> Based on the representative portfolio. The representative portfolio is an account in the composite we believe most closely reflects current portfolio management style for the strategy. Performance is not a consideration in the selection of the representative portfolio. The characteristics of the representative portfolio shown may differ from those of other accounts in the strategy. The GIPS® Composite Report is available upon request.

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**Risks— The following risks are materially relevant to the China Evolution Equity Strategy:**

**Country (China)**—Chinese investments may be subject to higher levels of risks such as liquidity, currency, regulatory and legal risks due to the structure of the local market.

**Currency**—Currency exchange rate movements could reduce investment gains or increase investment losses.

**Emerging markets**—Emerging markets are less established than developed markets and therefore involve higher risks.

**Issuer concentration**—Issuer concentration risk may result in performance being more strongly affected by any business, industry, economic, financial or market conditions affecting those issuers in which the fund's assets are concentrated.

**Small and mid-cap**—Small and mid-size company stock prices can be more volatile than stock prices of larger companies.

**Stock connect**—Stock connect is subject to higher regulatory, custody, and default risks as well as liquidity risk and quota limitations.

**Volatility**—The performance of the portfolio has a risk of high volatility.

**General Portfolio Risks**

**Equity**—Equities can lose value rapidly for a variety of reasons and can remain at low prices indefinitely.

**Environmental, social, and governance and sustainability risk**—ESG and sustainability risk may result in a material negative impact on the value of an investment and performance of the portfolio.

**Geographic concentration**—Geographic concentration risk may result in performance being more strongly affected by any social, political, economic, environmental or market conditions affecting those countries or regions in which the portfolio's assets are concentrated.

**Hedging**—Hedging measures involve costs and may work imperfectly, may not be feasible at times, or may fail completely.

**Management**—Management risk may result in potential conflicts of interest relating to the obligations of the investment manager.

**Investment portfolio**—Investing in portfolios involves certain risks an investor would not face if investing in markets directly.

**Market**—Market risk may subject the portfolio to experience losses caused by unexpected changes in a wide variety of factors.

**Operational**—Operational risk may cause losses as a result of incidents caused by people, systems, and/or processes.

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