

# Intermediary Sales Support DCIO

## U.S. Intermediaries, Head of DCIO Field Sales



**Mike McKenna, CFP®**  
Michael.Mckenna@troweprice.com

## Head of Internal Sales - Retirement

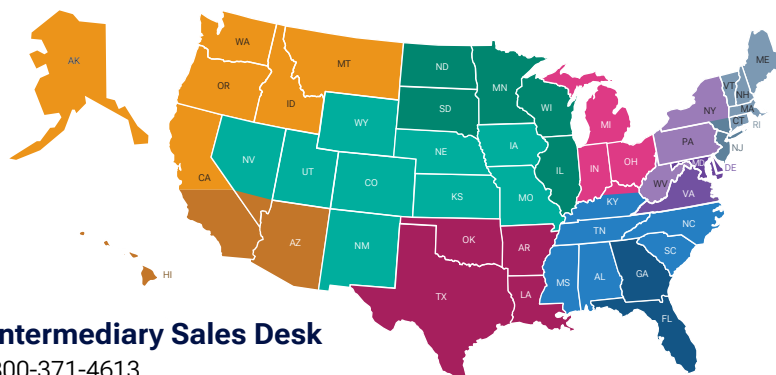


**Ryan Liberatore**  
Ryan.Liberatore@troweprice.com

## Head of Retirement, Regional Sales Specialists














































**Jonathan N. Lepore, CFS, CRPC**  
Jonathan.Lepore@troweprice.com



## Intermediary Sales Desk

800-371-4613  
DCIO\_Sales\_Desk@troweprice.com  
troweprice.com/dc

Region	Regional Sales Consultant	Intermediary Sales Consultant	Regional Sales Specialist
 AZ, S. CA, HI, S. NV	 <b>TBD</b>	 <b>Reilly O'Hare</b> Reilly.Ohare@troweprice.com	 <b>Justin Woolf</b> Justin.Woolf@troweprice.com
 AK, N. CA, ID, MT, OR, WA	 <b>Rachael Brumund</b> Rachael.Brumund@troweprice.com	 <b>Mitch Schwager</b> Mitch.Schwager@troweprice.com	
 IL, MN, ND, SD, WI	 <b>Eric Milano, QPFC</b> Eric.Milano@troweprice.com	 <b>Shane Jaeger</b> Shane.Jaeger@troweprice.com	 <b>TBD</b>
 CO, IA, KS, MO, NE, NM, N. NV, UT, WY	 <b>Brett Round</b> Brett.Round@troweprice.com	 <b>Matt Wenzlaff</b> Matt.Wenzlaff@troweprice.com	
 AR, LA, OK, TX	 <b>Keith Blackmon</b> Keith.Blackmon@troweprice.com	 <b>Mike Zinn, CRPC</b> Mike.Zinn@troweprice.com	 <b>Andy Winn, QPFC</b> Andy.Winn@troweprice.com
 IN, N. KY, MI, OH	 <b>Tim White, CFP®</b> Tim.White@troweprice.com	 <b>Ben Rubin</b> Benjamin.Rubin@troweprice.com	 <b>Shane Conceicao, CPFA</b> Shane.Conceicao@troweprice.com
 DE, MD, VA	 <b>David Norris</b> David.Norris@troweprice.com	 <b>Hannah Rouse</b> Hannah.Rouse@troweprice.com	
 FL, GA	 <b>Jason Butler, CIMA®</b> Jason.Butler@troweprice.com	 <b>Tara Coates</b> Tara.Coates@troweprice.com	 <b>Joe Edmonds</b> Joe.Edmonds@troweprice.com
 AL, MS, NC, S. KY, SC, TN	 <b>Brandon Shea</b> Brandon.Shea@troweprice.com	 <b>Steve Eyler</b> Steve.Eyler@troweprice.com	
 N. NY, PA, WV	 <b>Chris McAvoy</b> Christopher.McAvoy@troweprice.com	 <b>Le Roy Wheatley</b> Leroy.Wheatley@troweprice.com	 <b>Jordan McLain</b> Jordan.Mclain@troweprice.com
 NJ, S. NY	 <b>Monica Elvira</b> Monica.Elvira@troweprice.com	 <b>John Goodrich</b> John.Goodrich@troweprice.com	
 CT, MA, ME, NH, RI, VT	 <b>Alan Valenca, CFP®, CIMA®, RMA®</b> Alan.Valenca@troweprice.com	 <b>Megan Mullan</b> Megan.Mullan@troweprice.com	 <b>Nate Marsden, CFA®</b> Nate.Marsden@troweprice.com

# DC Practice Support Overview

Let us show you the value we can bring with tools to help you build your retirement business and support plan sponsors and end investors.

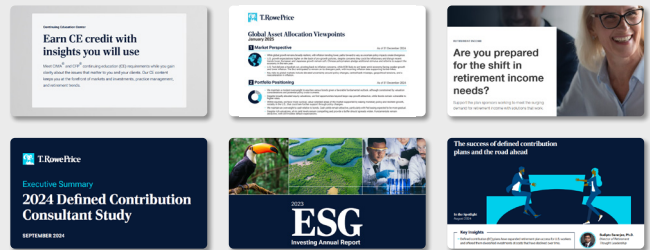
We're confident in our broad array of defined contribution (DC) solutions to support you in each of these areas:



## Scaling and Building Your Retirement Business

Access a broad array of tools to help you generate sales ideas, build industry expertise, and remain current on the most compelling and relevant industry topics.

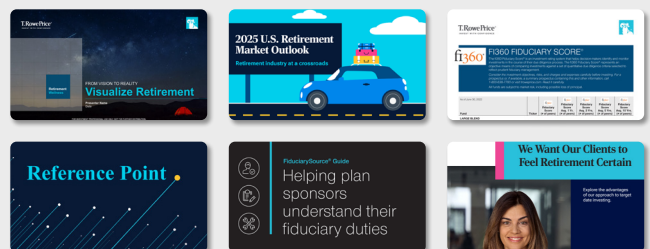
[Learn More](#)



## Supporting Plan Sponsors

We support all phases of your relationship with plan sponsors, from prospecting and onboarding new plans to supporting clients through legislative and regulatory developments.

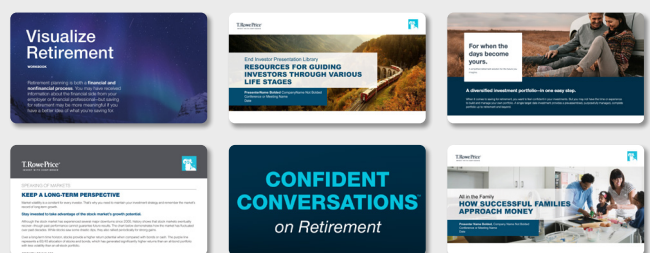
[Learn More](#)



## Educating Plan Participants and Individual Investors

We offer a wealth of resources designed to address the savings needs of individuals and the various challenges they may face.

[Learn More](#)



## Important Information

All investments are subject to market risk, including the possible loss of principal.

"fi360" and "fi360 Fiduciary Score" are registered trademarks of fi360, Inc.

© 2025 T. Rowe Price. All Rights Reserved. T. ROWE PRICE, INVEST WITH CONFIDENCE, the Bighorn Sheep design and related indicators (see [troweprice.com/ip](https://troweprice.com/ip)) are trademarks of T. Rowe Price Group, Inc. All other trademarks are the property of their respective owners.

T. Rowe Price Investment Services, Inc.